



# USDA BROILER MARKET NEWS REPORT

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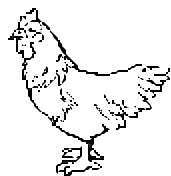
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## NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were mostly unchanged when compared to previous week. Trade sentiment was mixed, mostly about steady. Demand into retail was slow to fair at best with limited features. Food service was fair to moderate, instances good. Supplies were adequate to ample. In the parts structure, trading was light and selective. Dark meat was ample and often discounted, wings were fully sufficient, and breast items were available. In production areas, live supplies were moderate. Weights were desirable to heavy, mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 03/18/02-03/23/02 (cents per lb)

AREAS	MAJORITY	US GRADE A (Includes branded product)		COMPOSITE	
		WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	48.00-51.00	49.00	9	51.86	32
Chicago	45.00-48.00	48.31	38	50.26	73
Cincinnati	TFEWR	—	—	53.35	20
Cleveland	TFEWR	—	—	58.23	11
Denver	67.50	67.46	17	65.90	21
Detroit	47.00-49.00	48.80	10	54.31	37
Los Angeles	68.00	65.67	67	62.27	177
New York	46.00-48.00	47.27	22	48.47	37
Philadelphia	46.50-48.00	46.80	10	48.39	22
Pittsburgh	46.00-47.50	47.05	10	54.83	54
St. Louis	47.25-47.50	46.94	18	48.29	37
San Francisco	68.50	67.53	30	70.02	47

### Composite 12 City Weighted Average

Loads	03/18/02	Change/Last Wk	03/11/02	03/19/01
568	55.22	-0.48	55.70	58.43

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	51.00-53.00	52.46	37
Central	50.00-57.00	54.12	61
West	52.00-62.00	58.69	45

### Southeast Area FOB Dock Equivalent

Mississippi	60.00-63.00	62.42	82
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,117	45.00-65.00	61.03

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	181.50	1,499
BREASTS - B/S	132.00	4,765
BREASTS - WHOLE	67.00	1,125
THIGH MEAT - B/S	82.50	823
LEG QUARTERS	21.00	9,246
WINGS	71.50	3,325

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying activity was mostly light to fair entering the week as dealers cautiously assessed the market. Offerings of all sizes were at least adequate to fully adequate. Movement through retail and distributive channels was slow. The market tone was about steady. In the parts complex, breast items were at least adequate to available. Leg items were fully adequate to ample and slow to clear. Wings were fully adequate.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was steady at best with caution. Demand following the weekend was light with limited trading as industry closely watched further market developments. Supplies were at least sufficient to easily handle needs. In the parts structure, interest was light. Leg items were at least adequate, particularly leg quarters, as the Russian export conflicts continued to negatively affect movement. Breast items and wings were readily available and easy to obtain. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** The majority prices were unchanged from last week's levels. Trading reported for this week's deliveries were mixed, regular commitments at unchanged levels and new negotiations lower to higher prices. Offerings of small sizes in fair balance and confidently held, heavy weight product remained in an ample position and sharp discounts reported. Demand was moderate overall for whole body best where features in progress and planned. fairly good overall for parts best by fast food. Dealers reported moderate weekend carryovers. Parts trading for this week's delivery: breasts 72-75.5 bone-in and boneless 125-130, leg quarters 19-21.5 bulk and 20.25-21.5 4/10s, drumstick high 30s bulk and low 40s 8/10s. The Los Angeles negotiated WOGs average was 54.05, down .45 from last week with the volume reported up 7 percent to 30 loads.

**MIDWEST REGION BROILER/FRYER** Final majority prices for this week's delivery were unchanged into all areas with Ohio TFEWR. Trade sentiment on whole fryers was about steady. Offers of additional whole fryers were in balance with current demand. Retail movement was fair at best. Food service demand mixed, mostly light to moderate, instances good in the Chicago area. Floor stocks were adequate to ample. Sizes desirable. Supplies of breast items adequate, wings available with leg quarters ample. The market tone was steady on breast items, unsettled on wings and barely steady to weak on leg quarters.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds and parts was generally noted as light to fair at best, with most buyers limiting receipts to bare necessities. Seller offerings were fully adequate, and were usually noted as in the better balance on the 3.0 and 3.5 pound sizes. Live supplies were at least moderate; weights were mostly desirable to heavy. Processing schedules were moderate to moderately heavy. Trade sentiment was about steady. In the parts complex, all cuts were at least adequate for current inquiry.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

### BRANDED U.S. GRADE A

RANGE	45-67
WEIGHTED AVERAGE	51.39
NO. OF BOXES	9,095

\*8 of 8 plants reporting:

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was no better than fair as buyers assessed the market and continued to be very cautious and selective. Offerings of bone-in breasts were at least adequate to fully adequate and boneless boneless-skinless breasts were available. Wings were fully adequate. Dark meat cuts were ample. Movement through retail and distributive channels was seasonally slow. The market tone was cautiously steady on breast items; barely steady to instances weak on the balance of product. ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING	WTD AVG	VOLUME /LBS
BREAST - B/S	130	129.72	315,720
TENDERLOINS	125	128.94	59,400
BREAST - WITH RIBS	65-66	70.06	158,680
BREAST - LINE RUN	65	63.96	132,400
LEGS	34-35	37.35	114,520
LEG QUARTERS (BULK)	19-20	19.95	337,527
DRUMSTICKS	36-37	38.59	71,580
THIGHS	27-28	34.83	47,130
B/S THIGHS	83-84	86.64	37,080
WINGS (WHOLE)	67-68	65.21	266,120
BACKS AND NECKS (STRIPPED)	10-12	12.00	37,920
LIVERS (5 POUND TUBS)	25-30	19.95	11,320
GIZZARDS (HEARTS)	40-45	41.35	28,000

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	800	105.00-129.00	120	118.45
TENDERLOINS	340	125.00-145.00	125	127.35
BREAST - WITH RIBS	120	60.00	-	60.00
FRONT HALVES	280	60.00	-	60.00
LEGS	NO TRADING REPORTED	-	-	-
LEG QUARTERS (BULK)	1,920	14.00-19.00	17-18	16.83
LEG QUARTERS (4/10)	3,240	14.00-17.50	16-17.5	16.19
WINGS (WHOLE)	40	53.00	-	53.00
DRUMSTICKS	NO TRADING REPORTED	-	-	-
THIGHS	2,080	27.00	-	27.00

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE 03/18	ACTUAL 03/14	AVG WTS 03/14	ACTUAL 03/11	AVG WTS 03/07
ALA	4,131	4,044	5.12	4,051	5.01
ARK	5,267	5,024	4.85	5,077	4.96
DELMARVA	2,295	2,236	5.06	2,343	5.08
KY-LA-TN	2,021	1,978	4.53	1,965	4.58
MISS	2,722	2,737	5.26	2,711	5.19
NC	2,611	2,615	5.86	2,569	5.90
TEXAS	2,402	2,456	4.80	2,410	4.85
TOTAL	21,449	21,090	5.07	21,126	5.08
MON-TUE	21,449(A)			21,126(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 18-Mar 2002 is estimated to be 32,090,000 up 1.22 percent from a week ago and up 5.63 percent from a year ago.

(Last week 31,702,000, last year 30,381,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. **POUNDS**

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	846	118.00-193.00	120-125	131.46
TENDERLOINS	156	130.00-204.00	-	140.46
BREAST - LINE RUN	TOO FEW TO REPORT			
FRONT HALVES	TOO FEW TO REPORT			
LEGS	88	28.00-40.00	28-29	29.09
LEG QUARTERS (BULK)	446	10.00-18.00	13-14	13.52
LEG QUARTERS (4/10)	1,339	15.00-25.50	18-20	19.01
WINGS (WHOLE)	305	60.00-76.00	73-75	73.48
WINGS (CUT)	362	78.00-84.00	79-81	79.70
DRUMSTICKS	68	41.00-50.00	-	42.06
THIGHS	28	41.00-47.00	-	42.71
B/S THIGHS	TOO FEW TO REPORT			

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR MARCH 18, 2002 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
36.50 - 41.50	38.76	39.73

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 18 MAR - 22 MAR 2002 CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 137.00	120.00 - 130.00
BREAST - LINE RUN	62.00 - 78.00	65.00 - 70.00
LEGS	32.00 - 45.00	-
LEG QUARTERS (BULK)	14.00 - 25.00	17.00 - 19.00
DRUMSTICKS	34.00 - 45.00	-
THIGHS	26.00 - 45.00	-
WINGS (WHOLE)	53.00 - 73.00	64.00 - 66.00
BACKS AND NECKS (STRIPPED)	10.00 - 20.00	-
LIVERS	25.00 - 42.00	-
GIZZARDS (HEARTS)	40.00 - 52.00	-

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	80-88
WOGS 2# & UP - CUT UP 8&9 PIECES	83-90
FROZEN HENS 5# & UP	88
FROZEN DUCKS	139
FROZEN SQUABS	589
<b>DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)</b>	
FRESH FRYERS	86-88
ROASTERS 4# & UP	85-90
HENS UNDER 5#	
HENS OVER 5#	75
DUCKS	139
RABBITS-WHOLE	
RABBITS-CUT UP	

#### SAN FRANCISCO PROCESSED POULTRY

##### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	ICE PACK	93-94
	DRY PACK	95-102
ROASTERS 4# & UP	DRY PACK	113
	ICE PACK	104-113
HENS OVER 5#	DRY PACK	
	ICE PACK	94-98
DUCKS		152-166

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

15-MAR-2002				
CHICKEN — PRICES — VOLUME —				
(Cents per Pound)				
FAT				
CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	16.00	-	200,000	-
WTD AVERAGE	16.00			

**CHICKEN WITH SKIN ADDED — PRICES — VOLUME —**  
(Cents per Pound)

FAT				
CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	14.00-15.00	12.25-14.00	954,000	478,000
WTD AVERAGE	14.92	12.90		
15-20%				
RANGE	11.00-13.00	11.00-13.00	1,320,000	264,000
WTD AVERAGE	12.22	12.17		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN** Trading levels were generally unchanged from the past week. Demand for spent heavy hens was moderate. Offerings were sufficient for normal schedules. Finished sales were moderate. Market sentiment was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER  
THE WEEK OF 18-MAR-02

	RANGE	MAJORITY	WTD
	CENTS/LB.		AVG
AT FARM BUYER LOADING	5.75-12	8-9	8.76

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

15-MAR-2001				
CHICKEN — PRICES — VOLUME —				
(Cents per Pound)				
FAT				
CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED — PRICES — VOLUME —**  
(Cents per Pound)

FAT				
CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	11.50	10.00	163,200	-
WTD AVERAGE	11.50	10.00		
15-20%				
RANGE	11.00	9.00-13.00	836,400	122,400
WTD AVERAGE	11.00	9.84		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged when compared to a week earlier. Demand was moderate for about adequate to adequate offerings. Processing schedules were reported as normal to less than normal. Interest for finished product was clearing available supplies. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*FINAL PRICE, CENTS  
PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 18-MAR-02.

	RANGE	MAJORITY	WTD
	CENTS/LB.		AVG
AT FARM BUYER LOADING	5.5-10.5	8.5-9	8.68
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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